

BUSINESS UPDATE



A Unique Cambridge Attraction

Wings of Paradise®

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"Flying Jewels" entice
more visitors to
Cambridge

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COM DEV Chairman
Awarded John H.
Chapman Award of
Excellence

Butterflies are often referred to as "flying jewels®" and now some of the world's most vivid species are flying freely here in Cambridge.

Wings of Paradise®, a butterfly conservatory located on the Kossuth Road on the outskirts of the city, officially opened in January this year. The facility combines the fascination and beauty of insects with the exoticism of a tropical garden, and is expected to attract 180,000 people in its first year alone.

These visitors come to see some of the wonders of the insect world, more than 40 species of butterflies and moths, hundreds of them fluttering about the warm atmosphere of a tropical garden that features winding pathways past bubbling brooks and a waterfall. The garden features 75 species of plants, trees, and bushes. And one will also see finches from Australia and quails from New Zealand.

"We are devoted to the dual purposes of entertainment and education," explains Melissa Parker, Manager of Marketing and Promotions. "Wings of Paradise® focuses on the life cycle of the butterfly, but we're also contributing in a larger sense to the need for awareness and preservation of the environment."

Wings of Paradise® is a dream made real by John Powers, a Cambridge (Preston)-born man who developed a passion for collecting insects – butterflies in particular. He has been collecting for more than 40 years, and has amassed one of the largest personal collections in the country. It began when his father, a physician, returned from a medical conference with a butterfly collecting kit.



Article photos courtesy of Bruce Ritchie

But Wings of Paradise® is made real today with the help of three other business partners: Doug Wilson, who serves as CEO; Peter McGough, and Bill Thomson. Mr. Powers is the Curator. It was established in Cambridge, says Melissa, because Mr. Powers wanted to give back something to his home community, and because five million people reside within a two-hour drive.

A staff of 18 (8 full-time, 10 seasonal) employees keep the conservatory functioning, catering to the public's needs, as well as the brief lifespan of the glittering insects. Among the staff are interpreters, an entomologist, marketing people and others. The staff are expected to grow in number, to as many as 24 full-time employees in the future -- a future that is expected to be as bright as a morpho's luminescent blue wings. *(continued on page 2)*

Whether relocating, expanding or forging new opportunity, Cambridge is a great place to do business. For professional assistance with your business needs, contact the Economic Development staff at 740-4536.

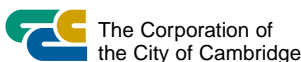
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Cambridge Centre Expansion



Cambridge Centre - Sears

Cambridge Centre, located on Hespeler Road is adding a further 300,000 square feet of shopping space at a cost of \$58-million. Construction is underway adding a Sears and Sport Check stores, as well as a new NHL-sized ice rink, new food court,

Cambridge consumers will have more choice when it comes to shopping with the expansion of the city's one designated regional shopping centre.

and approximately 60 more shops. Completion is scheduled for the fall of 2002.

"The whole community is looking forward to the addition of the new shops, the numerous employment opportunities and the unique recreational component of this new section of the Centre," said City of Cambridge Mayor Doug Craig.

The shopping centre currently provides 424,000 square feet of retail space, including The Bay and Zellers. The centre underwent a \$50-million expansion in 1996.

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Wings of Paradise Continued...

Wings of Paradise® is situated on 47 hectares at 2500 Kossuth Road. There is 25,000 square feet of space, just more than 10,000 of which is devoted to the conservatory itself. There are two large display areas where part of Powers' personal collection is exhibited in handsome wood and glass cases. These are the home to hundreds of insects, carefully preserved and lovingly displayed, and include some rather hideous creatures like huge stag beetles or giant spider-killing wasps. In another room are displays of butterflies and moths, many with colourful wings so vivid as to be breath taking.

Included are unique memorabilia that Powers has collected over the years; anything from the world of art, movies, fashion, or music having to do with butterflies. He has two Barbie Dolls clad in butterfly gowns designed by couturier Bob Mackie. He has a pair of boxing gloves signed by the famed Mohammed Ali due to his oft-quoted words before his fight with Joe Fraser: "I'm gonna dance like a butterfly and sting like a bee."

At the moment, Powers is attempting to obtain signatures from recent Presidential hopeful Al Gore, and current President George "Dubya" Bush to go along with the famed butterfly ballot that caused such confusion and upheaval during the last

American election in Florida. But the heart of this facility is the conservatory itself, with flying insects ranging from the world's largest moth, the Atlas Moth, to dainty colourful butterflies that glimmer in the sunshine.

Every week a shipment of pupa (the stage in the butterfly's life cycle just prior to emerging as a butterfly) arrives from Malaysia or Costa Rica. The pupa are hung in a hatchery, until five to seven days later they unfurl themselves in their last metamorphosis, and they are released into the conservatory where they will live the last days of their lives, between seven and 14 days.

The centre also boasts two classrooms where students can come on class trips to learn more about the butterflies. The facility has worked with an educational consultant to develop a curriculum that fulfills Ministry of Education guidelines. Since January alone, more than 12,000 students have explored the facility.

Plans exist for changes outside and surrounding the conservatory. Already a trail leads visitors from the facility through a hardwood forest and along the Kossuth

bog, an area designated as an ecological preserve, and where wildflowers grow in stunning array.

During the next few years, the grounds will be developed into a variety of gardens: a rock garden; a special needs or seniors garden featuring raised flower beds; a children's play garden designed to appeal to their sensory perception; a zen meditation garden; and other hiking trails.



And the intention is to court the corporate world as well by hosting events at the conservatory or offering discounted consignment entry fees to employees. Marketing staff is also busy building strong partnerships with other

Cambridge businesses such as retail centres or hotels, stretching marketing dollars and enhancing promotional impact.

According to Melissa the response has been enthusiastic.

"We're all trying to put Cambridge on the map," she says. "We all want to entice more visitors to Cambridge and we can do it more effectively working together."



Cambridge Centre is owned by Morguard Real Estate Investment Trust, which owns 64 retail, office, and industrial income-producing properties in Canada with a book value of more than \$970-million and approximately 9.2-million square feet of leasable space.

"This expansion allows us to fulfill our goal of providing a regional shopping centre with the full breadth and depth of merchandise, amenities, and entertainment," says Ashley D'Silva, Executive Vice President and CFO for Morguard. "The timing of our expansion is excellent as Cambridge is rapidly growing in the industrial, retail, and residential sectors. We are extremely proud to continue to grow with the community."

The new Sears department store alone will comprise 142,000 square feet and will create approximately 150 jobs.



Cambridge Centre - Food Court

"We have always been interested in opening a department store in the Cambridge market so we were delighted when this opportunity to be a part of this new shopping centre came about," said Brent Hollister, President, Sales and Service, Sears Canada.

Business Water Quality Program

The Regional Municipality of Waterloo has recently initiated the Business Water Quality Program (BWQP) as part of its water resources protection strategy to reduce contaminant discharge to water resources by industry. The BWQP is a program designed to encourage businesses to implement pollution prevention measures by providing financial assistance through grants of up to 50%. Any business in the Region can participate in the program. The BWQP program is Managed by the Ontario Centre for Environmental Technology Advancement (OCETA). OCETA guides participating businesses through the process and acts as a control point, monitoring the success of the program to ensure that it meets both the objectives of the BWQP and the needs of the participating firms. OCETA's management preserves the confidentiality of the participants and maximizes links between this and other existing programs.

The first phase of this program, for each participating business, is a facility review and assessment. This facility review and assessment can be undertaken by an environmental consulting firm, and is designed to provide an independent review of business operations to assess the potential for spills and to recommend procedural and capital best management

practice (BMP) improvements. Each facility review and assessment will vary in scope, but the minimal requirements are:

- materials inventory of the type, quantity and source of chemicals and other substances that could pose a threat to water resources and the environment if released;
- review of operating procedures for receiving, handling, storing, and managing substances to assess risk and evaluate the potential for spills to water resources; and,
- recommendations for the implementation of specific procedural and capital BMPs including the description, costing and benefit analysis of each of the proposed BMPs.

The subsequent phases of the BWQP consist of the implementation of the recommended procedural and/or capital BMPs. Procedural BMPs fall into three categories; employee training, spill prevention, and response planning and site specific environmental management systems (e.g. ISO 14001). Capital BMPs involve a physical or material change at the facility, such as new construction or decommissioning of existing equipment or storage facilities. The BWQP provides

cost-sharing grants of 50%, up to some predefined maximum amount. The maximum amount varies by the type of the participating business and the type of activity that is being undertaken. For example, the BWQP offers participating businesses in the industrial and manufacturing sectors grants of up to \$4,000 for facility review and assessment, up to \$4,000 for initiating procedural BMPs and up to \$10,000 for costs associated with capital BMPs.

Businesses interested in participating in this program should contact either their environmental consultant or OCETA at 575-4009.

The Region is providing \$1.5 million towards the program over the next five years, with additional support from Environment Canada and the Ontario Ministry of the Environment.

The Grand River Conservation Authority invites you to the Grand River Watershed Water Forum on September 20, 2001, where you will learn about programs available which assist businesses to adopt more water-protective technologies and practices. For more information and to register please call 621-2763 ext 220.

Grand River Transit - Travelling in the Right Direction

Grand River Transit was established in 2000 through the amalgamation of Kitchener Transit and Cambridge Transit, and enjoyed a successful first year of operation with ridership increasing 3.75%. Among the highlights of the year, GRT expanded service for the first time in 10 years, introducing routes 52/61 connecting Cambridge and Kitchener and serving Conestoga College from Cambridge.



2001, with more than 4% growth over the same time last year, and the introduction of Route 72 Cherry Blossom, serving an

(continued on page 5)

Canada's Technology Triangle

CTT Ambassadors Wanted for Ambassador Program

Canada's Technology Triangle launched a new marketing initiative that will draw on the expertise and enthusiasm of area businesses. The program was kicked off at the organization's Annual General Meeting on April 12 with the announcement of its first three ambassadors: Northern Digital Inc., Babcock & Wilcox Canada, and Communitech Technology Association.

The Canada's Technology Triangle Ambassador Program will pull together a voluntary network of business people to provide their time and talent to advance the growth of the area. These individuals and businesses will augment the private and public economic development team that makes up Canada's Technology Triangle by:

- helping to brand the area using the Canada's Technology Triangle partner logo on websites, business cards or other company literature;
- creating a presentation or information kit on international business;
- hosting incoming delegations of business people and journalists;
- e-mailing the Canada's Technology Triangle news and notables newsletter to international contacts;

- tapping into international business ties and putting them in touch with the organization if they are looking for international business opportunities;
- and simply talking up the success stories of our area!

Ambassadors benefit by networking with a like-minded group of business leaders and creating win-win situations for both the area, and its businesses. The Canada's Technology Triangle Ambassador Program will soon add a monthly Ambassador Recognition Award, quarterly Ambassador-only events, access to an Ambassador-only section of the www.techtriangle.com web site, and input into the marketing of the area internationally.

If you'd like to get involved in this exciting new program or receive more information, please contact: Jennifer King at (519) 575-4041 or kingctt@region.waterloo.on.ca

Canada's Technology Triangle is the not-for-profit regional economic development organization marketing Cambridge, Kitchener, Waterloo and the Region of Waterloo.

CTT Featured at SAE 2001

Canada's Technology Triangle and five local companies were present at the annual Society of Automotive Engineers (SAE) World Congress in Detroit. The show is the largest OE trade show of its kind in the world.

More than 200 local companies are in the automotive industry, which is part of the much larger and heavily diverse advanced manufacturing industry. In fact, 28% of Canada's Technology Triangle's labour force is employed in manufacturing, making the area the second most manufacturing-oriented community in Canada.

Since it began attending the SAE show seven years ago, CTT has made it a practice to be accompanied by local companies – participation that underscores the industrial commitment and strength of our area.

Returning to accompany Canada's Technology Triangle this year was Arjune Engineering and Manufacturing Inc. (Waterloo) and elocab Tailor-Made Cables (Kitchener). New companies participating included Desch Drive Technology (Cambridge), Huron Model and Gauge (Kitchener), and Sekam Technologies (Waterloo). All companies and Canada's Technology Triangle reported many strong leads from the show.

Canada's Technology Triangle presented its new automotive and transportation sector brochure at SAE, entitled 'Where Automotive Talent Drives the Future.'

For more information on Canada's Technology Triangle's strengths in the automotive and transportation sector, or for more information on the companies mentioned above, please visit us at www.techtriangle.com. A PDF version of the automotive and transportation brochure is also available online.

Passport to Success 2001 Campaign Wins Award

Canada's Technology Triangle was recently awarded an Economic Development Council of Ontario Marketing Award for its Passport to Success 2001 Campaign. The campaign was designed to promote the annual Oktoberfest event, which hosts business people looking to establish a presence in the area.

This year's campaign featured a hat box-sized invitation, complete with a red Oktoberfest hat and printed invitation. The campaign was created by Brainstorm Communications, in conjunction with the Passport to Success steering committee. The committee consists of private and public sector sponsors.

area that is particularly challenging for transit due to lack of pedestrian facilities and the long distances to residential areas.



For local businesses seeking to take advantage of the transit system, GRT offers a corporate pass that is aligned with your business goals:

- Complements an employer's benefit package
- Addresses employee parking/transportation issues
- Saves money and time for your employees
- Environmentally responsible initiative



This program is easily administered and requires only 25 registered participants to begin. The corporate pass is an individualized card at 15% off the regular monthly pass price, while encouraging employers to provide further subsidy. This pass will not expire (no monthly renewals) and can be used for unlimited travel on GRT buses 365 days a year. Please contact 575-7597 ext.7231 for more information.

Christmas Comes Early to Cambridge

Movie production has economic benefits

In early June, 2001, the City of Cambridge was the selected municipality for filming portions of the TV movie *"The Sons of Mistletoe"* starring Roma Downey (Touched By An Angel), Doris Roberts (Everybody Loves Raymond), and George Newbern (Father of the Bride).



In the past, the City of Cambridge has been selected as the film location for other movie shoots such as "John Q" with Denzel Washington; "The Rescuers" with Elizabeth Perkins; and "Haven" with Natasha Richardson. Cambridge has also been the site for TV documentaries and various commercials.



The "Sons of Mistletoe" project generated approximately \$160,000 in revenue to the community. The City's historic buildings, old architecture, versatility of its street-scapes, river, and numerous bridges make the decision to film in Cambridge an easy one for the production companies.

The economic benefits to the community from filming and movie productions include the immediate revenue to participating businesses in the community and the exposure of Cambridge as a distinctive filming location.



Filming/movie productions provide positive economic results for the City of Cambridge. Fostering good working relationships with the production companies can only lead to future film projects and success for the community.

"The Sons of Mistletoe" is a Christmas tale about the Mistletoe Boys Home set in the fictional small town of Mistletoe. The TV movie will air on CBS in late November or early December, 2001.

Congratulations Award Winners

Cambridge Times honoured for Cruickston Park Coverage

The **Cambridge Times** recently placed third in the **Environment Ontario Award** competition.

The Times received the award for its continuing coverage on the environmental issues surrounding Cruickston Park. Professor Bob Rupert of Carlton University judged the competition.

"Ray Martin's dogged and aggressive coverage of the winning battle to keep environmentally

significant Cruickston Park farm in the hands of people who care about nature and out of the hands of people who don't. Martin stayed with the story for a year and his relentless coverage seems to have played a vital role in its eventual 'happy' ending," said Professor Rupert.

The Times was ranked 17th in general excellence in its class which included all community newspapers in Ontario with circulation greater than 25,000 copies.

Hospital Recognized for Environmental Awareness

Cambridge Memorial Hospital has received the Recycling Council of Ontario's '**Outstanding Institution Award**' and the '**Chairman's Award**'.

"Cambridge Memorial Hospital has demonstrated a commitment to environmental protection by reducing resource and energy requirements, waste materials and air and water pollution," said a statement from the Recycling Council of Ontario. "CMH is the first hospital in North America to receive ISO 14001 certification for its environmental management system."

The **Outstanding Institution Award** recognizes in-house waste reduction programs in municipal, provincial and federal facilities in Ontario, private and public recreational facilities, post-secondary educational institutions, school boards and health care and social service facilities. Finalists were selected for their waste minimization, employee environmental awareness programs, sharing of innovative initiatives with others, cost effectiveness and the uniqueness of their programs, as well as the long-term sustainability of their program and actual annual waste diversion.

The **Chairman's Award** is a discretionary award presented in recognition of the most significant overall achievement in the areas of waste reduction, reuse and recycling and recognizes the most outstanding and or unique environmental contribution.

Over the last year CMH has diverted from disposal 60 tonnes of white paper; achieved a 20 percent increase in recyclable matter over 1999; and achieved a 20 per cent reduction in biomedical waste compared to 1998. In addition, 230 staff are now trained in the environmental management system.



Honours for GRCA

The **Grand River Conservation Authority (GRCA)** has been named the winner of the '**Red Fisher Conservation Award**', presented to 'the most remarkable conservation achievement by an individual or organization' in Canada. The award recognizes the GRCA's work to improve the unique and varied fishery in the Grand River system. The award, presented by The Fishing News, is the national newspaper's most prestigious award.

"The conservation award may have been given to the GRCA, but I feel that it recognizes the volunteers, the anglers, the fishing clubs and the municipalities who have supported the GRCA's decades of work to improve the fishery in our Canadian Heritage River," said GRCA chair Peter Krause.

Best Western wins award for Outstanding Quality

The **Cambridge Best Western Hotel** (730 Hespeler Rd.) has earned the company's '**Director's Award for Outstanding Quality**' for the third consecutive year. The Director's Award recognizes hotels within the worldwide chain with a maintenance and cleanliness inspection score of at least 950 points of a possible 1,000.

"This award confirms the Best Western Cambridge Hotels commitment to providing quality accommodations for our guests," said general manager Carmine Stumpo.

"Our housekeeping and maintenance departments have worked hard to achieve this level of excellence."



College Awarded for Artwork

Conestoga College has received a **Trillium Award** from the College Committee for Advancement (CCA), in co-operation with the Association of Colleges of Applied Arts and Technology of Ontario (ACAATO).

Conestoga received its honour in the General Image Category at the 16th annual Trillium Awards dinner and ceremony, held February 17 at Toronto's Westin Harbour Castle Hotel.

In all, 11 awards were presented in 10 categories, including Calendar, Alumni Magazine, Web Site Design, Poster and Annual Report. The General Image category is the most all-inclusive of the categories and is the most prestigious.

The winning slogan 'Growth. Success. Opportunity.' and the design, are the visual elements that tie together Conestoga's calendar, employment report, view book, program fact sheets, poster and the large display unit used at special events.

The judging panel, indicated that Conestoga's approach provided "appealing and consistent design, with positive and strong words to convey a positive, young image."



Cambridge Automotive Plant Awarded for Safety

Federal-Mogul Friction Products on Pinebush Road, a manufacturer of automotive replacement brake pads, was given the '**2000 Health and Safety Silver Significant Improvement Award**'. The award is presented annually to companies around the world for achieving a safety score of greater than 100, indicating there have been no injuries or illnesses in that timeframe.

"Our people have clearly demonstrated that they are professionals in what they do and they put quality and safety first in their minds," says Harold Peters, Plant Manager.

Building Excellence Awards

The Grand Valley Construction Association is proud to present the Building Excellence Awards Celebrating Building Excellence.

Congratulations to **Conestoga Roofing**, winner of the Patene **Building Supplies Ltd. Roofing Trade Contractor of the Year**.

Cambridge Heritage Business Awards

The City of Cambridge recognized 10 businesses with the **Cambridge Heritage Business Award**.

This award represents longevity of the company, and the contribution the company has made to the prosperity of the community.

The oldest business recognized is **Rettinger Building Supplies Ltd.** The Preston business was started by Joseph Rettinger in 1901.

Cello Products Inc. was started in Galt in 1946. The firm manufactures cast brass and copper fittings for the plumbing and heating industry.

Heavy Duty Products Inc. began operations in 1946 and presently manufactures and installs commercial refrigeration equipment along with process equipment, feed processing equipment and microbrewery equipment.

Highland Printcraft Ltd. was started in Galt in 1948. The company serves the needs of the commercial and industrial printing market.

James Morton/American Clamping was founded by Henry Kerr in 1949. The company is involved in the marketing of industrial tools most notably the Bessy line of metal and wood working clamps.

Jamesway Incubator Co. was founded in the U.S. in 1940 and has operated in Cambridge since 1964. The company builds state-of-the-art automated incubation and hatchery equipment which is sold worldwide.

Manchester Products was organized in Galt in 1942. Over the years, the company's products have included insecticides and more recently garden fertilizers.

O'Kafka Brothers Ltd. started operations in Hespeler in 1947 as a trucking business and has since become a well known excavation contractor.

Ridgehill Ford Sales (1980) Ltd. was founded in 1935.

Schiedel Construction Inc. was started by George Schiedel in 1951. The company is an award winning design/build project manager and general contractor.



2001 Mayor's Award Winners

On Tuesday, April 24, 2001, the Eighth Annual Mayor's Award for Excellence in Workplace Training ceremony was held to recognize those organizations in our community that demonstrate a clear commitment to innovative and successful training. Members of the Training Cambridge Committee, and Economic Development, Office of the CAO, hosted the ceremony which recognized four local businesses.

The 2001 Mayor's Award for Excellence in Workplace Training was presented to **Burlington Technologies Inc.-Dexcam Division**. Certificates of Recognition were presented to **McDonald-Green** and **Gerdau Courtice Steel**, and **East Side Mario's** received an Honourable Mention.



Mayor Doug Craig presents the Mayor's Award for Excellence in Workplace Training to Mary Jane Dickie, Corporate Business Resource Manager and Anna Burak, Corporate Human Resource Administrator of Burlington Technologies Inc. - Dexcam Division

COM DEV Chairman Awarded John H. Chapman Award of Excellence

The Canadian Space Agency (CSA) awarded COM DEV's founder and chairman of the board, Dr. Valentine O'Donovan, the 'John H. Chapman Award of Excellence' at a gala dinner held at the CSA's headquarters in St. Hubert, Québec.

The award, presented by CSA President, Mr. Mac Evans, recognizes and rewards exceptional contributions in the space science and technology sector.

"Over the years, the passion and dedication of Dr. O'Donovan have served to encourage and challenge each of us to seek the unattainable, to push the envelope in our drive to innovate and in our search for knowledge," said Mac Evans, President of the CSA. "His vision, leadership and influence is evident in the emerging technologies now found on the satellites of virtually every major manufacturer in the world."

This annual award honours those Canadians who have made exceptional contributions to the Canadian Space Program. It is named after one of Canada's great space pioneers, John Herbert Chapman, considered to be the father of the Canadian Space Program.

COM DEV International Ltd. (www.comdev.ca) based in Cambridge, Ontario, is a leading producer of wireless infrastructure, as well as the largest Canadian-based designer and manufacturer of space hardware subsystems. The company has two divisions: COM DEV Space and COM DEV Wireless that operate facilities in Canada, the United States, China and the United Kingdom.



Cambridge based COM DEV is a leading global designer, manufacturer and distributor of wireless infrastructure and space satellite hardware.

BUILDING ACTIVITY

Estimated Values for Permits From January 1, 2001 to June 30, 2001
(Projects listed are for Construction Values \$75,000 and over)

COMMERCIAL BUILDING ACTIVITY

BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE (\$)
Bridgecam Shopping Centres 70 Pinebush Rd	a) 3,325 sq. m (35,794 sq. ft.) Interior finishing to Linens N Things retail store	3,000,000
	b) 3,328 sq. m (35,820 sq. ft.) Shell permit for Big Box Building (Linens N Things)	1,400,000
	c) 2,243 sq. m (24,145 sq. ft.) Shell for big box store and foundation	1,060,430
	d) 623 sq. m (6,708 sq. ft.) Interior finishing to Jacob retail store	140,000
	e) 924 sq. m (9,945 sq. ft.) Interior renovation for Lingerie Co.	75,000
	f) 638 sq. m (6,871 sq. ft.) Interior finishing to Reitman's Inc.	65,000
50 Pinebush Road	2,606 sq. m (28,048 sq. ft.) Construction of new retail building	400,000
18 Pinebush Road	2,216 sq. m (23,850 sq. ft.) Interior finishing to Future Shop	567,000
30 Pinebush Road	527 sq. m (5,670 sq. ft.) Interior finishing to The Shoe Company	89,000
Civiero Group of Companies 688 Hespeler Road	a) 231 sq. m (2,488 sq. ft.) Construction of new Country Style Donuts	295,000
	b) 90 sq. m (970 sq. ft.) Construction of new drive-thru restaurant (Fast Eddies)	200,000
Northport Landing Inc. 301 Water St. N.	a) 419 sq. m (4,508 sq. ft.) Construction of new Tim Horton's Donuts Restaurant	380,000
	b) 225 sq. m (2,420 sq. ft.) Construction of new Little Short Stop variety store	160,000
	c) 264 sq. m (2,840 sq. ft.) Shell permit for retail establishment	180,000
Morguard Real Estate Ltd. 355 Hespeler Road	Construction of foundation for new commercial building	3,500,000
Primus Properties Ltd. 75 Dundas St.	3,274 sq. m (35,241 sq. ft.) Renovation to retail store	1,200,000
1084079 Ontario Ltd. 688 Hespeler Road	1,256 sq. m (13,522 sq. ft.) Construction of new commercial/retail structure	640,000
Loblaws Properties Ltd. 180 Holiday Inn Drive	279 sq. m (3,000 sq. ft.) Construction of new TD/Canada Trust Bank	500,000
1165575 Ontario Ltd. 700 Hespeler Road	509 sq. m (5,478 sq. ft.) Construction of a new restaurant	400,000
Babcock & Wilcox 278 Pinebush Road	924 sq. m (9,945 sq. ft.) Interior renovation to office building	335,000
Grand Place Ltd. 18 Main St.	897 sq. m (9,656 sq. ft.) Renovation to first floor as commercial and second floor as three residential units	275,000
Mongolian Grille 588 Hespeler Road	557 sq. m (6,000 sq. ft.) Interior renovations to restaurant	250,000
Dimplex North America Ltd. 1367 Industrial Rd.	291 sq. m (3,130 sq. ft.) Office renovation	119,800
H. DeGroot Real Estate Ltd. 260 Holiday Inn Drive	264 sq. m (2,840 sq. ft.) Interior office finishing	90,000
Keleher's Saddlery Ltd. 2310 Townline Rd.	156 sq. m (1,679 sq. ft.) Construction of modular office structure on existing site	85,000
Cul-Bridge Development 440 Hespeler Road	483 sq. m (5,200 sq. ft.) Storefront and interior renovations to Crabby Joe's Tap & Grill	80,000

INDUSTRIAL BUILDING ACTIVITY

BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE (\$)
Toyota Motor Manufacturing Canada Inc. 1055 Fountain Street	a) 2,200 sq. m (23,681 sq. ft.) Construction of single storey addition	2,900,000
	b) 212 sq. m (2,286 sq. ft.) Construction of three elevated team rooms	550,000
	c) Relocation of four existing team rooms totalling 270 sq. m (2,908 sq. ft.)	473,770
	d) 200 sq. m (2,151 sq. ft.) Construction of two elevated team rooms	350,000
	e) 465 sq. m (5,000 sq. ft.) Expansion of Test Track Building	300,000
	f) Renovation to two pits for installation of new equipment	159,000
	g) 104 sq. m (1,120 sq. ft.) Renovations within existing plant for additional rooms	120,000
Corporation of the City of Cambridge 10 Lingard Road	46 sq. m (500 sq. ft.) Construction of Sewage Treatment Plant	1,155,000
Dedicated Logistics Systems Ltd. 75 Lingard Road	6,540 sq. m (70,400 sq. ft.) Construction of new warehouse and office facility	3,700,000
CAF Real Estate Holding (Cambridge) 470 Dobbie Drive	3,218 sq. m (34,641 sq. ft.) Construction of new plant and office for aluminum castings pattern shop, machine shop, heat treating and mold shop	1,981,000
Bonnie Togs 65 Struck Court	3,400 sq. m (36,604 sq. ft.) Construction of foundation and services for new warehouse and office facilities	1,750,000
Dimplex North America Ltd. 1367 Industrial Rd.	7,296 sq. m (78,532 sq. ft.) Warehouse addition	1,500,000
ATS Automation Tooling 730 Fountain Street.	4,985 sq. m (53,655 sq. ft.) Addition to existing facility	1,200,000
Karanda Ltd. 290 Pinebush Road	1,856 sq. m (19,977 sq. ft.) Construction of new industrial mall	925,000
Delft Blue Inc. 435 Dobbie Drive	982 sq. m (10,568 sq. ft.) Cooler and plant offices addition	815,000
Ridgehill Ford Sales 217 Hespeler Road	734 sq. m (7,905 sq. ft.) Mezzanine addition and renovation to automobile dealership/service	410,000
Galt Display Rack Co. Ltd. 141 Savage Drive.	1,343 sq. m (14,454 sq. ft.) Construction of new industrial plant and office	400,000
Brolain Distributors 1731 Bishop St.	892 sq. m (9,600 sq. ft.) Warehouse addition	365,000

INDUSTRIAL BUILDING ACTIVITY

BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE (\$)
914824 Ontario Inc. 1220 Balmoral Road	1,063 sq. m (11,440 sq. ft.) Industrial addition	280,000
Siemens Hearing Instruments 320 Pinebush Rd.	1,579 sq. m (17,000 sq. ft.) Interior renovation to manufacturing building	224,048
Cathnor Corp. 381 Clyde Rd.	795 sq. m (8,560 sq. ft.) Construction of car storage building	217,500
Bodycote Ortech 15 High Ridge Ct.	343 sq. m (3,691 sq. ft.) Addition to existing building	200,000
Innovative Steam Technologies 549 Conestoga Blvd.	401 sq. m (4,320 sq. ft.) Interior finishing for office	164,000
Pauls Properties Corp. 5 Cherry Blossom Rd.	12,000 sq. ft. Interior finishing to industrial building	160,000
Mr. Richard Faul 175 Turnbull Court	436 sq. m (4,692 sq. ft.) Office renovation and mezzanine addition to industrial building	129,000
Ganahl Canada Ltd. 320 Pinebush Road	616 sq. m (6,627 sq. ft.) Interior renovation to manufacturing building	95,000
Arriscraft International Corporation 875 Speedsville Road	188 sq. m (2,025 sq. ft.) Addition of lunchroom	93,000

INSTITUTIONAL BUILDING ACTIVITY

BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE (\$)
Waterloo Region District School Board 145 Stewart Avenue	a) 549 sq. m (5,910 sq. ft.) Addition of six (6) portable classrooms	380,000
455 Dundas St.	b) 85 sq. m (915 sq. ft.) Renovation to school library	76,430
Corporation of the City of Cambridge 435 King St. E.	143 sq. m (1,543 sq. ft.) Addition and renovation to Cambridge Public Library	1,300,000
Heutinck Nursing Home Ltd. 42 Elliott St.	72 sq. m (775 sq. ft.) Two-storey addition to Hilltop Manor Nursing Home	700,000
1390958 Ontario Ltd. 200 Stirling MacGregor Dr.	Foundation for new two-storey nursing home	500,000
Lifecare Management Inc. 25 Linnwood Ave.	442 sq. m (4,758 sq. ft.) Addition/renovation to existing building	450,000
Waterloo Catholic District School Board 76-82 Beverly St.	469 sq. m (5,044 sq. ft.) Interior renovation to St. Patrick Elementary School	210,000

BUILDING PERMIT ACTIVITY BY SECTOR

January 1 to June 30, 2001 • Total Construction Value - \$86,077,509

LEGEND	Total Building Permit Values Area of newly constructed space (sq. ft.)
INDUSTRIAL	\$21,111,544. (421,890 sq. ft.)
COMMERCIAL	\$16,125,130. (141,787 sq. ft.)
INSTITUTIONAL	\$3,793,430. (21,274 sq. ft.)
RESIDENTIAL	\$41,923,849. (409 units)
MISCELLANEOUS	\$3,123,556