

MEDIA RELEASE

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**Canada's
Technology
Triangle**

Waterloo Region
Cambridge
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For Immediate Release

Vacuum Technology World Leader Schmalz Opens Canadian Headquarters in Cambridge, Ontario

Canada's Technology Triangle, Waterloo Region, March 25, 2008... Canada's Technology Triangle Inc is pleased to announce that J. Schmalz GmbH of Glatten, Germany, has opened its Canadian branch office in Cambridge, Ontario.

Strategically located in Canada's Technology Triangle, the hub of manufacturing in Canada, the world's leading manufacturer of vacuum technology will provide its Canadian clients with full support in sales and service, consulting, engineering, inventory and emergency services. The new office, located at 180 Shearson Crescent joins 14 other offices in Asia and Europe.

"We are pleased to welcome Schmalz to the city," says Cambridge Mayor Doug Craig. "In a highly competitive global manufacturing environment, Schmalz's consultative, solution-oriented approach to materials handling, and leading-edge research for quality improvement, will fit well with our culture."

Schmalz has been increasing the efficiency and profitability of operations for hundreds of clients worldwide since its vacuum technology was introduced in 1984. Their main products are vacuum components, and gripper, handling and clamping vacuum systems. Working with an impressive group of clients in automotive, woodworking, metals, pharmaceuticals, chemicals and plastics, Schmalz has become a reliable vacuum technology solutions-provider in automation, material handling, production and packaging.

"Canada is an important market for Schmalz GmbH. Our innovative products will help Canadian companies streamline their processes and improve productivity at competitive prices for a faster return on investment," says Ludwig Seegraeber, General Export Manager, Schmalz GmbH Germany.

"It's important for companies to adopt innovative technologies and procedures to increase productivity in today's climate," adds Bill Elliot of Canada's Technology Triangle Inc. "Schmalz will be instrumental in helping Canadian manufacturers to enhance safety, become more cost-efficient and competitive."

Schmalz was established in 1910 and has grown to be a world leader in vacuum technology in the industry. “Schmalz Vacuum Technology Ltd. believes in having a strong presence at the local level and is staffed by highly trained technical people,” says Ian Simpson, General Manager of Canadian operations. “Being part of a global sales and distribution network, we have access to vast technical resources and can support our products in any country.”

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About Canada’s Technology Triangle Inc (CTT Inc)

Canada’s Technology Triangle Inc is the not-for-profit, public-private regional economic development partnership marketing Waterloo Region and the cities of Cambridge, Kitchener and Waterloo to the world. Its mandate is to attract new businesses, investment and talent, while promoting regional economic growth.

The organization works closely with the Economic Development Departments of its partner municipalities, member-based business organizations and the four post-secondary educational institutions. The area known as Canada’s Technology Triangle includes Waterloo Region, the cities of Cambridge, Kitchener and Waterloo and the townships of North Dumfries, Wellesley, Wilmot and Woolwich.

www.techtriangle.com

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