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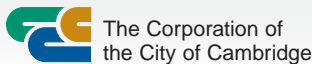
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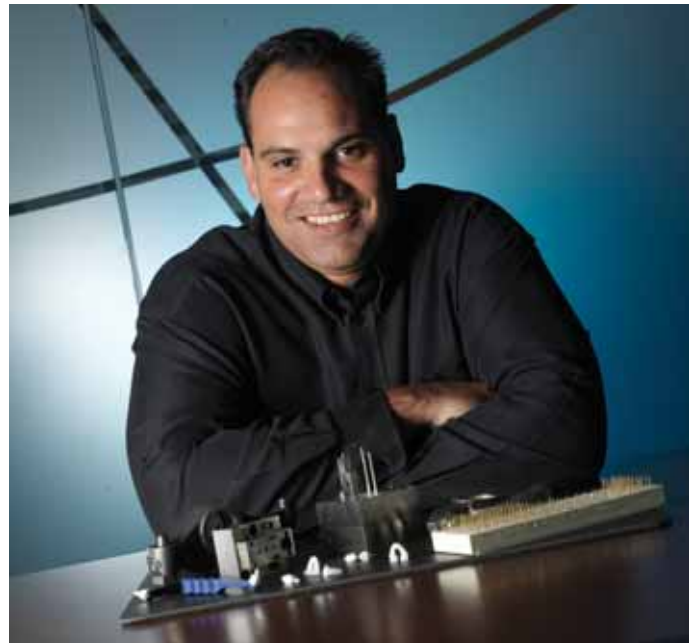


## Award Winning Companies

This issue features three award winning companies – Eclipse Automation with its numerous awards including the 2005 Mayor's Award for Excellence in Workplace Training; Angstrom Engineering and Punch Communications – both winners at the 2006 Global Traders Awards.

# Eclipse Automation

Eclipse Automation delivers the expertise and quality needed in the ever-evolving market of machine building. Serving small to medium businesses in the automotive, aerospace, consumer products, telecommunications and medical sectors, Eclipse provides its customers with unique automation solutions to boost productivity and quality standards. The company's services include complete equipment development, rebuilding, electrical and mechanical engineering, M.I.S., product development and production capabilities, augmented by in-house expertise enabling the firm to manufacture and service its own equipment. – with four staff. Today, Eclipse Automation employs 95 people, has won numerous awards and continues to expand. ...continued on page 2



Eclipse Automation President, Steven Mai

The company opened its doors in 2002 – only four short years ago

Whether relocating, expanding or forging new opportunities, Cambridge is a great place to do business. For professional assistance with your business needs, contact the Economic Development staff at 519-740-4536.

**Bozena "Bo" Densmore,**  
Director of Economic Development  
ext. 4511  
densmoreb@city.cambridge.on.ca

**Leah Bozic,**  
Senior Economic Development Officer  
ext. 4535  
bozicl@city.cambridge.on.ca

**Debbie Fee,**  
Special Projects Officer  
ext. 4592  
feed@city.cambridge.on.ca

**Barb Turner,**  
Administrative Assistant  
ext. 4211  
turnerb@city.cambridge.on.ca

**Alena Safarik,**  
Executive Secretary to CAO  
ext. 4206  
safarika@city.cambridge.on.ca

**Colleen Falls,**  
Clerical Assistant  
ext. 4678  
falls@city.cambridge.on.ca

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# Eclipse Automation



Eclipse President Steven Mai is one of three remaining founders of the company. A tool and die maker with a graduate degree in business management, he established Eclipse with fellow founders Richard Bula and Todd Ronald. In November 2003 the team welcomed Bob King to the fold as a sales and application engineer.

The company moved to its current location on Thompson Drive in Cambridge in June 2005. “At the time of the move, we thought, how are we going to make use of all this space?” said Bob King. And yet, less than a year later the Eclipse team is already well into the construction of a 27,000 square foot addition to accommodate the company’s spectacular growth. The expansion, due for completion in the Fall, will give Eclipse a total of 54,000 square feet on its 2.6 acre site. An additional 6,000 square feet at a second location is used for welding and fabrication – giving the company a 60,000 square foot total of operating space.

An amazing growth story, made all the more impressive by the fact the company does most of its business locally. “Our success and growth has come from dealing with customers right here in Ontario, so the impact of a rising Canadian

dollar versus the US currency has not had the impact on our business others have experienced,” says Steven Mai.

Eclipse is also very proud of the way it has developed its own infrastructure in the face of tremendous growth. Many of the key operations crucial to Eclipse’s manufacturing process are done in-house and as a result Eclipse is able to deliver on its commitments. Even the computer system that tracks costing, job progress and many other functions was designed and developed in-house.

A belief in giving back to the community and grooming for the future is part of the culture in the company. Eclipse is involved with many institutional co-op and work placement programs. It also enjoys a hands-on, entrepreneurial work environment.

“Our entire management team has worked on the shop floor. Even though we have grown quickly, that same spirit exists today. Our employees are encouraged to participate and add their own input on projects.”

“My partners and I chose to locate Eclipse in Cambridge because of its strategic location, transportation and skilled trades people,” says Mai. “We have been able to grow at this amazing level because of the relationships we have built with associated industries and the resources available within this community.”



*Eclipse Automation’s location at 130 Thompson Drive is currently undergoing a 27,000 square foot expansion scheduled to open in October.*

# 2006 Mayor's Award Winners

The 2006 Mayor's Award winners were acknowledged by a special reception and presentation of their awards at a televised City Council meeting on Monday, May 8th, 2006. The 2006 Mayor's Award winners are:

Industrial and Manufacturing - COM DEV International Ltd.

Small Business - Rising Dough Bakery Inc.

Service and Hospitality - National Service Dogs Training Centre Inc.

Congratulations to all the winners! Cambridge has had a special award program since 1994 to recognize those companies and organizations large and small who have learned how to make training work exceedingly well. Winners are recognized every spring during a special reception and presentation at City Council hosted by the Mayor and Economic Development. You can view past winners and get information on how and when to apply through the City of Cambridge website at [www.city.cambridge.on.ca](http://www.city.cambridge.on.ca).



Left to right: Alex McFarlane, Rising Dough Bakery Inc.; Heather Fowler, National Service Dogs Training Centre Inc.; 'Echo', the Service Dog; Mayor Doug Craig; Lawrence Vella, COM DEV International Ltd.

## Waterloo Region Business Plan Competition



The Waterloo Region Small Business Centre hosted the Waterloo Region Business Plan Competition in June. High school students of the area submitted their business plans for either a fictional venture or one they intend to run. This year 30 students from schools in Kitchener, Cambridge and Waterloo participated in the competition and were presented with a gift certificate for their creativity and hard work. A special mention and congratulations to this year's top placements:

### First Place - \$500 + Trophy for school

Spa-to-Go – Mobile Spa Service

Jennifer Lee - Waterloo Collegiate Institute

*Note: Jennifer's plan will proceed onto the Southwestern Regional judging in September.*

### Second Place - \$400

Decks Like New – Deck Restoration

Scott Fingland - Bluevale Collegiate Institute

### Third Place - \$300

Hot off the Press – Mobile Laundry Service

Seana Richardson & Heather Doering - Waterloo Collegiate Institute

### Fourth Place - \$200

Diplomat Watches – Watches and Jewellery

Ibrahim Salman - Jacob Hespeler Secondary School

### Honorable Mention - \$100

Cosmico – Transportation Product

Lindsay Charlesworth, Melissa Moore, Melissa Seifried & Taylor Jones - Preston High

Thank you to our judges Jim Lehman (Consultant, Venture Creation Program) and Ingrid Van Vlymen (Account Manager, TD Canada Trust), as well as this year's competition sponsor:

Economic Development – City of Cambridge.

For all aspiring entrepreneurs in the community – remember, having an idea is the first step to making your dream a reality. Call 519-740-4536 x 4615 if you would like to plan a new venture today!

## Small Business Info Nights for 2006

The Economic Development Staff will be at the Cambridge Centre Mall for 'Small Business Information Night' on Sept. 19th and Nov. 28th from 3:00 p.m. to 9:00 p.m. Staff will display and distribute small business literature and brochures, answer questions and provide assistance to existing small business owners and potential entrepreneurs.

# Angstrom Engineering

Angstrom Engineering Inc. and MBraun Inc. were honoured for their export partnership with the Southwest Regional Gold Award in the 2006 8th Annual Ontario Global Traders Awards ceremony.



*Andrew Bass, President of Angstrom Engineering*

“Strategic partnerships with our suppliers has been a crucial part of our growth and success in the US market,” says Andrew Bass, President and CEO of Angstrom Engineering. As illustration of that commitment, the company proudly displays its recent Global Traders Award in 2006 recognizing the company’s strategic partnering initiatives.

Founded in 1992 as a home-based business by Andrew Bass, Angstrom Engineering designs and builds equipment that applies customized thin film coatings for a variety of research applications. The expertise that Angstrom Engineering has developed over the years is quickly becoming the standard for research and development labs all over North America.

The company is leading the way in the

development of equipment to research and manufacture organic light emitting diodes (OLEDs). The organic light emitting diodes research (OLED) holds great promise in its ability to allow manufacturers to produce ultra thin displays that will require no back-light and use less power than conventional LCDs in use today.

Angstrom moved to its current location on McGovern Drive in Cambridge in 1998. It initially began with two units and has now grown to occupy five units spanning 5,000 square feet.

“Cambridge was an ideal and strategic location to establish our company because of its access to the 401 and other major transportation corridors, as well as its proximity to our suppliers, major colleges and universities,” says Bass.

Behind the Global Traders Award is a firm business commitment. Andrew Bass recognized early the opportunities that selling into the larger US market would offer his business. In the early 1990s – well before the Internet was an established business medium – Andrew began his search for prospective work in the US by reviewing the graduate calendars of leading research Universities. From this research Andrew was able to identify and contact key decision makers

responsible for awarding research contracts. Angstrom Engineering’s big break came when it was invited to quote on a project for Princeton University. They were unsuccessful in their initial attempt, but learned from the experience and were asked to quote on the second phase of the original project. They eventually were awarded the second contract and have now installed seven systems for Princeton University alone.

“This initial success at Princeton has opened the doors to opportunities with other research Universities,” says Andrew Bass. “Today, Angstrom does 75 percent of its sales into the US and we even have a project underway in Brazil. Although price is still a factor, we have gained a reputation as the company that can get the job done and meet tight deadlines,” he says.

## Ontario Global



*Cambridge Mayor Doug Craig at the 2006 Ontario Global Traders Awards Ceremony*

The Ontario Global Traders Awards (OGTA) is the province’s premier export recognition program. First introduced in 1998, these are the first and only awards that recognize the outstanding export achievements of the most innovative and successful small and medium-sized enterprises, leaders and students in Ontario.

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# Punch Communications

Punch Integrated Communications received the Bronze Award for Innovation at the 2006 8th Annual Southwest Ontario Global Traders Awards ceremony.

Recognized as one of Canada's fastest growing privately held companies, Punch Integrated Communications has a unique business focus in the design and marketing space, specializing in the development of loss prevention and workplace safety programs for some of the world's best-known retailers. Punch clientele includes The Home Depot, JCPenney, Macy's, PetSmart, The Office Depot and Kmart among many others.

The firm recently received its third consecutive Global Traders Award – this year taking home the 2006 Award for Innovation – and has been recognized in four out of the past five years.

Punch was formed in 1997 by Ed Roszczka and Cambridge native Paul Montague.

A veteran of the publishing industry; early in his career Ed was tasked with expanding the Canadian sales and marketing operations for a US based publishing company. He later was recruited by a major US advertising agency to spearhead their migration to new technologies, such as multi-media and web-based applications. It was this early experience that began the glimmer in Roszczka's eye that later became Punch. He recognized the advantages of an integrated internal and external marketing strategy and set out to build a firm that could deliver this value to clients, and more.



*Tom O'Rourke, Vice President Research & Information (left) and Ed Roszczka, President and CEO of Punch Integrated Communications*

Today, more than 80 percent of Punch's revenues are in export sales, driven by the company's market focus on loss prevention and workplace safety programs.

"Punch's growth has been fueled by our research-driven, innovative communications approach in a targeted market niche. We're growing rapidly, and we don't intend to slow down," says Roszczka. It continues to expand and seek new opportunities in the US market – undaunted by the specter of a rising Canadian dollar and market competition. "We are flourishing in the loss prevention area, but we are also looking towards new opportunities in retail and food service industries."

After out-growing its location in Guelph, Ontario, Ed and the Punch team began to search for a new home in 2001 and purchased the property for its current location in 2002, relocating to its Boxwood Drive location in Cambridge in August 2005.

"Cambridge was a logical choice for us because of the availability of industrial land and the proximity to highways and our US customers," says Ed Roszczka.

## Traders Awards

Winners of the regional awards compete for a provincial award. There are four regions Southwest, Central, Eastern and Northern, and six award categories: Leadership; Innovation; Market Expansion (two awards: product and service); Partnership; and Student Achievement.

Recipients of a Global Traders Award have the distinct honour of being recognized as a top achiever in both domestic and international marketplaces.



# BUILDING ACTIVITY

Estimated values for permits issued from January 1, 2006 to June 30, 2006. Projects listed are those with construction values of \$50,000 and over.

## INDUSTRIAL BUILDING ACTIVITY

BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE
<b>Toyota Motor Manufacturing Co.</b> 1055 Fountain Street	a)2,991 sq.m. (32,187 sq.ft.) addition of stamping plant b)286 sq.m. (3,084 sq.ft.) renovation to mezzanine c)74 sq.m. (800 sq.ft.) construction of pre-engineered metal building	3,000,000. 250,000. 150,000.
<b>Mattamy Homes</b> 605 Sheldon Drive	11,754 sq.m (126,519 sq.ft.) construction of new Mattamy Homes Factory Home Component Plant	1,900,000.
<b>Thomas Wood</b> 1150 Franklin Blvd.	1,910 sq.m. (20,565 sq.ft.) renovation/addition to existing building	1,230,000.
<b>Brandrew Realty Inc.</b> 250 Thompson Drive	1,977 sq.m. (21,284 sq.ft.) construction of new industrial building	825,000.
<b>2007560 Ontario Inc.</b> 125 Fleming Drive	2,441 sq.m. (26,280 sq.ft.) construction of industrial addition and renovation to existing warehouse.	400,000.
<b>Eclipse Automation Holdings Inc.</b> 130 Thompson Drive	2,099 sq.m. (22,591 sq.ft.) plant and office addition	180,000.
<b>Shred-it Canada</b> 135 Pinebush Road	Addition of demising wall to industrial building	170,000.
<b>Arrow Custom Machining Ltd.</b> 1456 Bishop Street	372 sq.m. (4,000 sq.ft.) addition of machine shop	140,000.
<b>Image Craft Inc.</b> 225 Pinebush Road	252 sq.m. (11,685 sq.ft.) interior renovation to cafeteria and office	140,000.
<b>Falkirk Holdings Inc.</b> 375 Sheldon Drive	833 sq.m. (8,968 sq.ft.) interior finishing to warehouse	100,000.
<b>Cambridge Fine Foods</b> 416 Franklin Blvd.	182 sq.m. (1,960 sq.ft.) construction of office addition to existing building	100,000.
<b>Gerdau Ameristeel Corp.</b> 160 Orion Place	77 sq.m. (824 sq.ft.) office addition	57,000.
<b>Ganahl Canada Ltd.</b> 320 Pinebush Road	903 sq.m. (9,716sq.ft.) alterations to existing office	560,000.
<b>Seaton Schwartz Developments Inc.</b> 7-13 Thorne Street	412 sq.m. (4,440 sq.ft.) construction of one residential unit and one commercial unit	500,000.
<b>CanAmera Medical Center Inc.</b> 350 Conestoga Blvd.	920 sq.m (9,902 sq.ft) interior finishing of medical offices	400,000.
<b>Lone Wolf Holdings Inc.</b> 231 Shearson Crescent.	1,108 sq.m. (11,929 sq.ft.) interior finishing for office space	400,000.
<b>Jamieson Estates (Cambridge) Ltd.</b> 900 Jamieson Parkway	a)286 sq.m. (3,080 sq.ft.) construction of new Tim Horton's b)139 sq.m. (1,494 sq.ft.) interior finishing to dental office	390,000. 200,000.
<b>Future Vision Ministries</b> 292 Shepherd Street	221 sq.m. (2,386 sq.ft.) addition to Community Resource Facility	250,000.
<b>Morguard Real Estate Investment Trust</b> 355 Hespeler Road	a)New sprinkler system, ventilation and lighting for new tenant b)171 sq.m (1,841 sq.ft.) alteration and renovation to "Northern Reflections"	190,000. 100,000.
<b>Canderal Stoneridge Equity Group Inc.</b> 150 Holiday Inn Drive	a)465 sq.m. (5,000 sq.ft.) renovation for retail unit b)743 sq.m. (8,000 sq.ft.) interior finishing to retail unit	175,000. 100,000.
<b>Century 21 Watson Realty Ltd.</b> 320 Pinebush Road	250 sq.m. (2,691 sq.ft.) interior renovations to office	165,000.
<b>Y &amp; M Gardos Investment Corp.</b> 2485 Eagle Street	380 sq.m. (4,094 sq.ft.) interior renovation to restaurant	120,000.
<b>Electrical Safety Authority</b> 400 Sheldon Drive	205 sq.m. (2,206 sq.ft.) interior finishing to office/warehouse	75,000.
<b>Regional Municipality of Waterloo</b> 150 Main Street	465 sq.m. (5,000 sq.ft.) leasehold improvements to office area	75,000.
<b>New Orleans Pizza Canada Inc.</b> 900 Jamieson Parkway	104 sq.m. (1,117 sq.ft.) interior finishing for New Orleans Pizza	75,000.
<b>Cambridge II Inc.</b> 75 Pinebush Road	a)204 sq.m. (2,200 sq.ft.) interior renovation to retail establishment a)398 sq.m (4,288 sq.ft.) interior finishing to "2001 Audio-Video"	70,000. 75,000.
55 Pinebush Road	b) 119 sq.m (1,280 sq.ft.) construction of interior finishing for retail establishment. (Telus Mobility)	60,000.
<b>Abacor Holdings Inc.</b> 246 Dundas Street	225 sq.m. (2,420 sq.ft.) interior finishing to doctor's office	50,000.
<b>Hallman Briardale Ltd.</b> 115 Christopher Drive	109 sq.m (1,170 sq.ft.) interior renovation for medical offices	50,000.
<b>CIBC Financial Services Inc.</b> 901-909 King Street	678 sq.m.(723 sq.ft.) renovations to office	50,000.

## COMMERCIAL BUILDING ACTIVITY

BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE
<b>Corporation of The City of Cambridge</b> 50 Dickson Street	7,957 sq.m (85,649 sq.ft.) construction of four storey office building 'New Civic Administrative Building'	25,000,000.
<b>Princeton Holdings Ltd.</b> 705 Fountain Street	a)6,436 sq.m. (69,280 sq.ft.) construction of two storey office facility b)2,338 sq.m. (25,157 sq.ft.) foundation and site services for two storey office facility	7,800,000. 1,200,000.
<b>Mazak Corp. Canada</b> 50 Commerce Court	2,043 sq.m. (22,000 sq.ft.) construction of new single storey office building	2,500,000.
<b>Canadian Tire Corp.</b> 75 Dundas Street	3,776 sq.m. (40,650 sq.ft.) interior renovation for Sobey's Supermarket	1,000,000.
<b>Starbank West Corp.</b> 960 Franklin Blvd.	418 sq.m. (4,500 sq.ft.) construction of new office building for TD Canada Trust branch	850,000.
BUILDING PERMIT ISSUED	PROJECT	APPROXIMATE CONSTRUCTION VALUE
<b>Langton Properties Ltd.</b> 405 Maple Grove Road	a)1,192 sq.m. (12,834 sq.ft.) interior renovation to various units for Canadian College of Massage and Hydrotherapy b)806 sq.m. (8,680 sq.ft.) interior renovation to various units for Canadian College of Massage and Hydrotherapy	540,000. 252,000.

## INSTITUTIONAL BUILDING ACTIVITY

# Global Activities for Canada's Technology Triangle

Canada's Technology Triangle Inc (CTT) continued to engage in a wide range of activities that help to attract growing attention to the area. Influential national and international visitors continue to be



awakened by prominent reports of the Region's success and the global attention being gained by its institutions and companies.

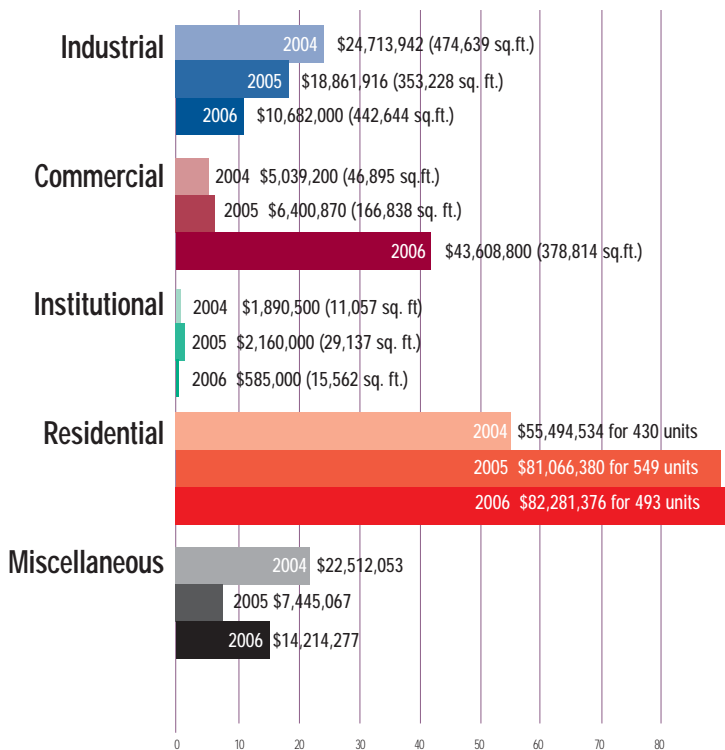
## A few notable highlights of marketing activities included:

· Seventeen Ambassadors and Senior Diplomats representing their countries in Canada visited the Waterloo Region, the area known as Canada's Technology Triangle. Under the auspices of the Department of Foreign Affairs and International Trade, the delegation represented many of the countries that are members of the Organization for Economic Cooperation and Development (OECD).

· An international media mission took place in partnership with the Ministry of Economic Development and Trade which included a stop at Com Dev International in Cambridge. The two-day visit brought eleven journalists, mainly from France and Germany, to the area to write about cutting edge information and communications technology companies based in Canada's Technology Triangle.

## 6 MONTH BUILDING PERMIT ACTIVITY BY SECTOR

A comparison of building permit values from January to June 30, for 2004, 2005 and 2006



January 1 to June 30, 2004 – Total Construction Value - \$109,650,229  
 January 1 to June 30, 2005 – Total Construction Value - \$115,934,223  
 January 1 to June 30, 2006 – Total Construction Value - \$151,371,453

· CTT Inc participated in the Automotive Parts Manufacturers' Association Annual Conference with the local post-secondary institutions and also hosted a special meeting for the Members of the Italian Auto Parts Mission. Auto sector activities were also undertaken with the Automotive Communities Program in Detroit, MI; at a Canada US automotive event in Troy, MI; and with a Japanese Automotive Mission's representatives who visited the area.

· Another automotive sector initiative involved the Society of Automotive Engineers (SAE) World Congress where Canada's Technology Triangle Inc and partners from the Economic Development Offices of the cities of Cambridge, Kitchener and Waterloo embarked on a campaign to raise the profile of the Waterloo Region and the significant concentration of skills, research and businesses that support the automotive and manufacturing sectors.

· Reaching global service providers in business process outsourcing was the goal of a recent partnership between Canada's Technology Triangle Inc and the Ministry of Economic Development and Trade (MEDT). Showcasing the key competitive locations of nearshoring to Ontario were the focus of representatives from Waterloo Region and other partners with the Ontario Tech Corridor (OTC) including Ottawa and Toronto at the Gartner Outsourcing Conference.

· Canada's Technology Triangle Inc was part of the delegation to BIO 2006, an international Biotechnology/Life Sciences conference this year held in Chicago. Supporting the growing cluster of life science companies such as Agribiotics and Novocol Pharmaceutical of Cambridge, the marketing activities served to build on the regional capacity for new investment in Health Sciences.

· Stellar performance of the Waterloo Region was evidenced in the BMO Economic Outlook report which was unveiled at a CTT partnership event. The BMO Financial Group estimated 2005 growth to be at 5.1 per cent, outpacing the provincial and national growth rate. CTT Inc continues to provide data rich information to clients. Other reports released recently include providing analysis on manufacturing value added to the local economy, foreign ownership and exports.

## Lifetime Achievement Tribute

The team at Canada's Technology Triangle Inc wishes to congratulate Bo Densmore, Director of Economic Development, City of Cambridge, for winning the Lifetime Achievement Award. The prestigious award, presented by the Cambridge Chamber of Commerce at their 2006 Record Outlook Dinner – Bell Business Awards event, celebrated Bo's dedication, commitment and significant contribution to the City of Cambridge and the Economic Development community. "Bo has been at the forefront of our economic prosperity and growth, diligently and tirelessly working to make our community a better place to live, work and raise our families," Greg Durocher, General Manager, Cambridge Chamber of Commerce.

# Congratulations Award Winners

## Cambridge Times Nominated for Bell Award

The Cambridge Times was among the nominees for this year's Bell Business Awards. The Times was nominated for Business of the Year - less than 50 employees. Fellow nominees included Agribiotics Inc., Granite Transformations and Profit Accounting Supports and Service. Times associate publisher Dwayne Weidendorf said he and the Times staff were honoured to be nominated for such a prestigious award.

## Cambridge Tourism wins EDCO Award

Cambridge Tourism is pleased to receive an Award from the Economic Developers Council of Ontario, who recently held a gala event to celebrate award winners from across the Province. Cambridge Tourism won in the category of Industry Communique for its quarterly e-newsletter 'Let's Talk Tourism'. If you would like to receive this newsletter contact Anita Tomins at 519-622-2221 Ext. 2225 or by email [anita@cambridgetourism.com](mailto:anita@cambridgetourism.com) to be placed on the distribution list. 'Let's Talk Tourism' is distributed at the start of each new season and comes directly into your inbox.

## Toyota Tops Top 100 Business List

The 2006 edition of Canada's Top 100 Employers, which singles out those employers across the country with exemplar workplace environments, features a number of area businesses. Cambridge's Toyota Motor Manufacturing Canada Inc. made the list. Employers say there is spectacular competition among employers to attract and retain quality employees.

## Com Dev President wins Engineering Prize

McMaster University is giving the president of Com Dev International an award to recognize his contribution to the field of engineering. Mike Pley received the L.W. Shemilt Distinguished Engineering Alumni Award at an awards dinner at the Hamilton University. Pley, a graduate of McMaster's engineering and management program, started working for the Cambridge-based manufacturer of satellite equipment in 1983.

## Conestoga College remains tops in Ontario

For the eighth straight year, results for the independent Key Performance Indicator (KPI) surveys show that Conestoga College is the overall number one rated public College in Ontario. College President John Tibbits said that he is proud of the distinction. A release from the College said the KPI surveys have been in effect for only eight years, so Conestoga's eighth consecutive top overall rating means that no other Ontario College or institute has ever occupied the position maintained by Conestoga.

## Corolla ranked No. 1 compact by J.D. Power

The Cambridge-built Toyota Corolla has received the top ranking among compact cars in the J.D. Power and Associates survey of owners of 2006 model-year vehicles. The Cambridge-built Lexus RX330 sport utility vehicle and its Japanese-built sister, the hybrid-fuelled RX400h, were ranked third in their class, behind the Lexus GX470 and Volvo XC70. Survey respondents ranked Toyota or Lexus vehicles number one in 11 of 19 vehicle categories.

## 2006 Retailer Awards go to local firms

Nine local businesses were honoured at the 2006 iCON Retailer Awards presented by the iCON Sales & Marketing Club. Nearly 150 firms were nominated. That number was whittled down to 54 and winners were chosen after visits by the club's 'mystery shoppers'. Among the winners was Cambridge's own Blackshop Restaurant.

## 2005 Bell Business Awards

This prestigious award is given to a good corporate citizen who exhibits a competitive edge through technological innovation in one or more of three following areas: Customer Service, Workplace Environment, Products and Services, Growth in Business, Employee Retention.

### President's Business Achievement Award

*Challenger Motor Freight*

### Business of the Year-Over 50 Employees

*Babcock & Wilcox Canada*

### Business of the Year-Under 50 Employees

*Agribiotics Inc.*

### New Venture of the Year

*Granite Transformations*

### Personal Achievement Award

*Paul Drouillard, Profit Accounting*

### Keith Taylor Memorial Award

*Donna Gravelle, Physician Recruitment Task Force*

### Lifetime Achievement Award

*Bo Densmore, Director of Economic Development for the City of Cambridge*

## Pinebush Phase 2 Industrial Subdivision

Sales have been brisk in the City's newly completed industrial subdivision. Of the 22 industrial lots, representing approximately 57 acres, only 8 lots remain available. The Pinebush Phase 2 Industrial lots are zoned M1, and are priced at \$210,000 per acre. For more information on purchasing an industrial lot, please contact the Cambridge Economic Development office at 519-740-4536.

